

➔ WHERE WE'RE HEADED • 2026-2028

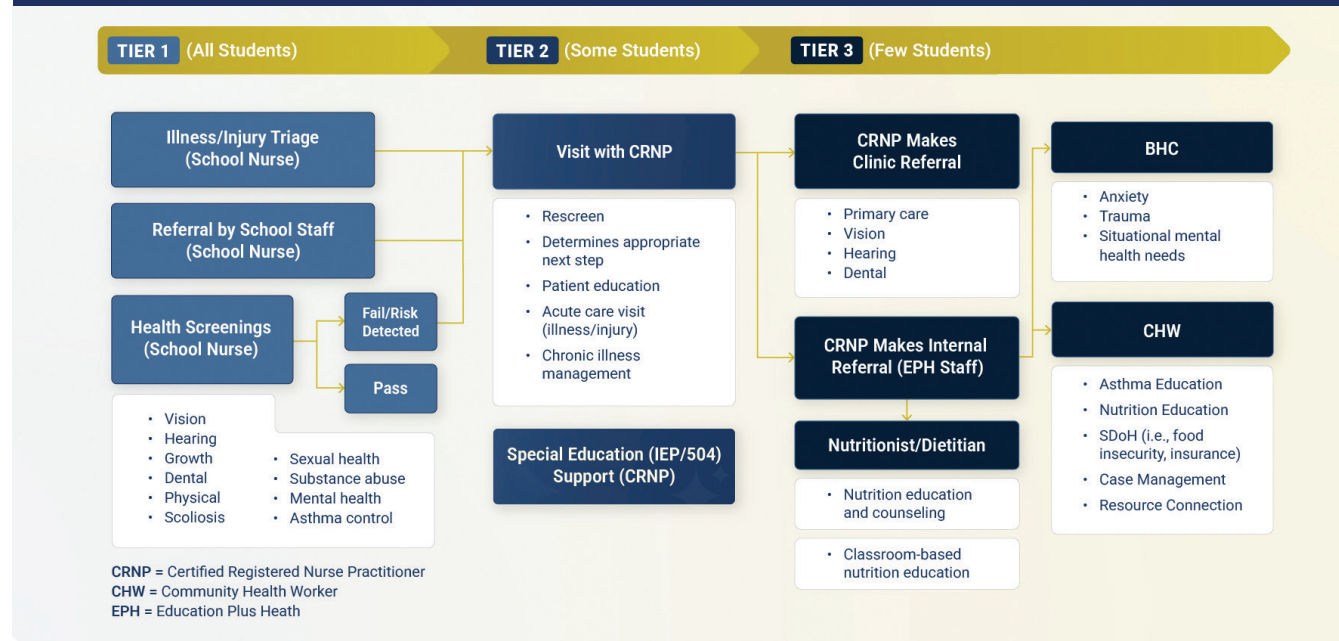
EXPANSION THROUGH REPLICATION

We seek to engage with schools and districts to provide SBHCs in high-needs areas. See our model below.

REPLICATION THROUGH TECHNICAL ASSISTANCE

We plan to implement a new service line of training and technical assistance to support other organizations with building out SBHCs in their communities.

CORE VALUE OF SCHOOL BASED HEALTH CENTER MODEL: PATIENT, FAMILY, AND SCHOOL STAFF EDUCATION



2024-2025 ANNUAL REPORT



PARTNERSHIPS & FUNDERS

SCHOOL-BASED HEALTH CENTER PARTNERS

Deep Roots Charter School
Kipp DuBois Collegiate Academy
LaSalle Academy
Lindley Academy Charter School at Birney
Memphis Street Academy at JP Jones

FUNDERS

Access Matters
Keystone First Health Plan
Philadelphia Department of Public Health
Philadelphia District Attorney's Office
Philadelphia Office of Public Safety
Pennsylvania Commission on Crime and Delinquency
Pennsylvania Department of Health
Pennsylvania Department of Education
Pennsylvania Department of Human Services
Stoneleigh Foundation
Scattergood Foundation
The Gordon Charter Foundation

EDUCATIONAL PARTNERS

Building 21 High School
MLK High School
Vaux Big Picture High School
Belmont High School

LEADERSHIP & BOARD OF DIRECTORS

LEADERSHIP TEAM

Mary Lauren Salvatore, MPH, CHES, Executive Director
Paula Navas, Director of Finance
Emily Brennecke, Senior Accountant
Russell Reyes, CCMA, MHA, Director of Practice Management & Operations
Crystal Ayala, Director of Health Promotion
Keanna Austin, MHA, Director of Revenue Cycle Management
Amanda Torres, LPN School Nurse Manager

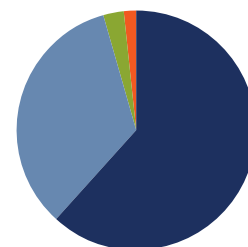
BOARD OF DIRECTORS

Wendy-Anne Roberts-Johnson, MSW, Chair
Nicholas Torres, President
David Castro, JD, Secretary
Eli Silverman, LLP, Treasurer
Mike Clark, Member
Sunny Gaye-Hallowell, PhD, APRN, Member
Barbara Mattleman, Member
Dione Cash, MD, Member

ORGANIZATIONAL REVENUE

FY25: 3,150,232

■ GRANTS & CONTRIBUTIONS: 1,949,871
■ HEALTH CLINICS: 1,068,496
■ INNOVATION SERVICES: 82,500
■ OTHER INCOME: 49,364



➕ HIGH QUALITY HEALTHCARE,
➕ BETTER EDUCATIONAL OUTCOMES.

LETTER FROM THE NEW EXECUTIVE DIRECTOR

DEAR FRIENDS:

I am so honored to be serving as the new Executive Director at Education Plus Health! In my first several months on the job, I've learned a few important things about the team here. 1: The spirit of this organization shines through in day-to-day interactions with staff, students, and school partners. 2: We are a team committed and dedicated to the work we do to advance health equity in Philadelphia by providing high quality healthcare and education.

After spending the last several years in state government in Georgia, I am energized by the potential at Education Plus Health and throughout the city for growing our footprint in school health services and programs. Over the next several months, I look forward to continuing to build intentional partnerships that help to propel our model forward and expand our impact to those who need it most.

This annual report is an opportunity to share all the incredible work that was accomplished in the 24-25 school year as well as to present where we are headed in the next three years. Education Plus Health plans to expand our impact by growing into more schools in Philadelphia and across the Commonwealth, as well as by creating a technical assistance arm to build the capacity of other organizations to start school-based health centers.

If you'd like to connect and learn more about our current programming or future plans, please reach out!

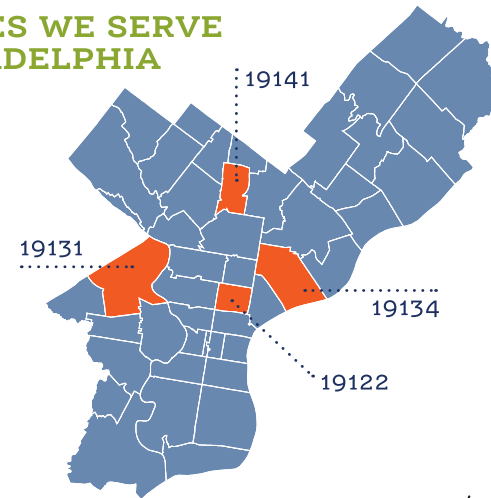
In good health,

Mary Lauren Salvatore
Executive Director



SCHOOL-BASED HEALTH CENTERS

ZIP CODES WE SERVE IN PHILADELPHIA



DEMOGRAPHICS 2024-2025

RACE/ETHNICITY	
Black or African American	44%
American Indian or Alaska Native	0%
Asian	0%
White	5%
Identified as White & Hispanic	26%
Multiple Race	4%
Native Hawaiian or other Pacific Islander	0%
Unknown	33%
Other	14%

INSURANCE STATUS		USER AGE	
CHIP	6%	0-11	39%
Medicaid	76%	12-17	58%
Private	6%	18-20	3%
Uninsured	8%	21+	0%
Other	3%		
Unknown	0%		

BY THE NUMBERS

STUDENTS SERVED	
1413	Served by Nurse Practitioners
357	Served by Community Health Workers
195	Served by Behavioral Health Counselors

STUDENTS SCREENED FOR STATE-MANDATED HEALTH SCREENINGS	
2114	Vision
888	Hearing
534	Scoliosis
2134	Body Mass Index (BMI)

+ STUDENT OUTCOMES BY PROGRAM +

ASTHMA

- 36%** Asthmatic students with uncontrolled asthma
- 77%** Improved asthma control post-intervention
- 56%** Asthmatic students with 2+ visits to NP

MENTAL HEALTH

- 36%** Students with identified mental health risk
- 76%** Students with improved mental health screen post-intervention

SOCIAL DETERMINANTS OF HEALTH

- 352** SDOH screens administered
- 126** Students provided asthma education
- 228** Students provided nutrition education

ROOM2BREATHE ASTHMA HOME VISITING

Last year, the Room2Breathe program served **202** youth age 2-14 with asthma home visiting support led by Community Health Workers. We engaged with **16** pediatric provider sites and **4** major payors across Philadelphia to enroll youth in the program. As a result, nearly **800** home visits were completed, and both inpatient admissions and emergency department visits decreased.



Among patients enrolled in Jefferson Health Plans for FY25, there was a 52.4% reduction in inpatient admissions (per 1,000 members) and a 19.7% reduction in emergency department visits (per 1,000 members).

HEALTH RESOURCE COORDINATOR PROGRAM

- 440** Students served
- 430** Referrals made to sexual/reproductive healthcare providers

MAJOR HIGHLIGHTS

Exceeded goals in condom distribution (4,000+) and HRC visits (1,200+)



21ST CENTURY COMMUNITY LEARNING CENTER

291

Students served in '24-25, a 14% increase from '23-24

12

After school clubs

MAJOR HIGHLIGHTS

- Expanded programming** to meet student interests such as sports/fitness and the visual arts.
- Provided resources** to families such as eye exams and glasses, healthy recipes and kitchenware



CLASSROOM-BASED SEXUAL HEALTH EDUCATION

Served **986** middle and high school students at **9** schools/community sites with classroom-based sexual health education through Be Proud, Be Responsible and Draw the Line curriculums.

